Educator Guide and Answer Keys

For teachers, counselors, and presenters. Keep this page separate from student handouts.

Take-home card: "Who Helps a Home Change Hands?"

Clue	Answer
1. Helps buyers understand home loan options.	D · Mortgage lender
2. Evaluates visible conditions in the home.	B · Home inspector
3. Helps buyers navigate the purchase.	A · Real estate agent
4. Gives an opinion of the property's value.	C · Appraiser

Activity 1: Build Your Real Estate Team

Task	Answer
1. Coordinates maintenance and talks with tenants in a rental.	E · Property manager
2. Helps clients navigate buying, selling, or renting.	A · Real estate agent
3. Helps borrowers understand financing and loan requirements.	D · Mortgage lender
4. Evaluates and reports on visible conditions.	B · Home inspector
5. Develops an opinion of property value.	C · Appraiser

Website challenges

Ceiling stain: **B** (ask questions and arrange an evaluation). Budget: **B, $400** ($1,200 + $400 + $250 + $150 = $2,000).

A 10-Minute Discussion

1. **2 minutes.** Ask: “What jobs does it take to help a family move into a home?” List answers on the board.
2. **4 minutes.** Play “Match the Jobs” together at mytristaracademy.com/ms-explore, or use the take-home card clues.
3. **3 minutes.** Pick one school subject (math, English, science, technology, finance, civics) and connect it to a role.
4. **1 minute.** Ask which role students would try for a day, and why.

At a busy table

Invite students to solve one clue before handing them the card. Use a 30 to 60 second question. For a small group, work through all four clues and ask which role they would try for a day.

Good to know

- Each role has its own education or licensing path. Tristar Academy provides Maryland real estate salesperson education, one specific path within the wider industry.
- The website activities are anonymous. They do not ask for names, contact details, or school information, and nothing students do is saved.
- Interest prompts invite exploration. They do not assign a career.

School partnerships. For classroom visits or career days, call Tristar Academy at 240-701-6327 or visit mytristaracademy.com/contact-us.